



## What To Expect At Our First Meeting

At our first meeting we will have the opportunity to “get to know one another better.”

We want to listen to your needs, desires and expectations and we want you to feel comfortable in asking us questions as well.

It's best to have all the decision-makers present at the first meeting. Typically, everyone has some sort of input or information to add about the project.

The following are some of the items we would like to discuss with you at our first meeting:

- We want to look around your home a bit to understand your vision for your home.
- What do you like or dislike about your present home? What is the project you are considering? Why are you considering this project now? What do you hope to gain from the project? Present and future needs?
- Is your style contemporary, traditional, or somewhere in between? It's a good

idea to have pictures from magazines or elsewhere to help convey the look or details you are after.

- What is your target investment? (We'll need to have a frank and honest discussion of how much you want to invest in your home; only you can tell us that. We can only estimate how much your project will cost.) How will you finance the project - loan or cash?
- How do you see yourself going through the process of selecting a remodeling contractor? How do you see yourself going through the design process?
- What is important to you in a remodeling company? Design? Experience? Single source of responsibility? Craftsmanship? Processes like scheduling and budgeting? Or something else?
- How long do you plan to stay in your home?
- Are you hoping to live there while the work is progressing?

### We Will Also Discuss...

At our Initial Meeting we will also discuss *Youngs & Company's* unique, customer focused **Remodeling Process**.

How our Process aligns your needs, timetables and budgets to fulfill your vision and dreams.

**We look forward to our meeting with you and learning more about your project!** More than 300 completed projects and more than 250 clients before you have been happy they went the *Youngs & Company* way.