

Recommendation for Robert D. Youngs, Contractor

Bob Youngs recently replaced our decking and deck structure, and *we are completely satisfied with every aspect of his work. He is the consummate professional. He brings with him a wealth of experience, an unwavering commitment to quality craftsmanship, and an extraordinarily high level of personal integrity. To illustrate these qualities I would like to offer a brief account of how our relationship with Bob began.*

Several years ago we were considering replacing our deck with a composite material. *We approached Bob, who had been highly recommended to us by several friends and neighbors, about doing the work. After extensive discussion about various composites, he simply told us, "I just don't know that I can recommend any composites right now." We were impressed by his straightforward honesty. He wasn't aware of any composite product that met his standards and he wasn't about to compromise his principles and do the job with materials he judged unsatisfactory just to earn a paycheck. Although he didn't know it at the time, Bob won our trust and confidence right then and there. We decided not to move ahead with our deck project at that time. And we also resolved that when we were ready to proceed, Bob was the person we wanted to do the work.*

A few years later we re-established contact with Bob. He informed us that he now had a product to recommend for our deck project, not a composite, but an extremely durable hardwood that he had just begun to use. We listened to his enthusiasm for this wood, researched a bit on our own, and ultimately contracted with him to do the work. *His guidance was invaluable. And we could not be more pleased with the results.*

We found Bob meticulous, resourceful, and highly skilled in every aspect of his work. In particular, his commitment to excellence and his attention to detail were exemplary. He also communicated with us clearly at each step of the project, highlighting specific aspects of his progress on a regular basis. Even his invoices displayed the same care and precision exhibited in his construction work.

We recommend Bob Youngs with enthusiasm and confidence, both for the high quality of his workmanship and for his personal integrity.

*R K
Professor
Homeowner*